Date 26/09/2021

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**Personal**

**Photo**

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| **Salman mohammad salman aBU lEHYEH** |

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| **Personal information** |
|  | Title: Faculty member  |
|  | Academic Rank: Assistant professor |
|  | Date & Place of Birth:5/1/1978 |
|  | Nationality: Jordanian  |
|  | Address: Jarash  |
|  | Phone No.:0788068993 |
|  | e-mail:salman-m-s@aau.edu.jo  |

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| **Academic qualifications** |
| Degree | Major | Duration(From-To) | University | Country |
| Bachelor  | Business Administration  | 1995-1999 | Jarash University  | Jordan  |
| Master  | Business Administration  | 1999-2002 | Jouba University | Sudan  |
| PhD  | Business Administration-Marketing | 2007-2011 | Souz Canal University | Egypt  |

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| **Teaching experience** |
| Duration | Rank | Institution | Department/Faculty | Country |
| 2 Year  | Assistant professor | Majmua University  | Business Administration  | Saudi Arabia  |
| 6 Year  | Assistant professor | Amman Arab University  | Business Administration  | Jordan  |
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| **Other experience** |
| Duration | Rank | Institution | Department/Faculty | Country |
| 3 Years  | Management and financial consultant  | Aramco  | Exploration Department  | Saudi Arabia  |
| 2 Years  | General Manger  | Badyat Al Kher  | - | Saudi Arabia  |
| 1 Year | Administration manager  | Altameer Company  |  | Saudi Arabia |

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|  |  | **Publication** |  |  |
| Authors  | Title | Journal | Issue | Year |
| Mohammed Mufaddy Al-Kasasbeh 1, Mohammad Izzat Alhalalmeh 2 & Salman Mohammad Abu Lehyeh | Business Incubators and its Effect on Success of Incubated Firms in Jordan | International Business management | 1 | 2017 |
| Abulehyeh ,Salman Al- Zoubi, Ali  | The Role of changing Management In The Process of Enhancing the Strategic Marketing Planning in Jordanian Industry sector (Model – Complement ) | International Management of Business and Management | 5 | 2017 |
| Al- Zoubi, Ali , Abulehyeh ,Salman  | The Role of Risk Management In Enhancing the process of Strategic Marketing Decision – Making : A Prospective Study of a sample of Jordanian Industrial Companies | International Management of Business and Management | 3 | 2017 |
| Al- Zoubi, Ali , Abulehyeh ,Salman  | The Role of Risk Management In Enhancing the process of Strategic Marketing Decision – Making : A Prospective Study of a sample of Jordanian Industrial Companies | International Management of Business and Management | 3 | 2017 |
| Abulehyeh ,Salman , Alhosani Saed  | The Impact of Management Information System on the Employees Performance Management  | International Journal of Human Resource Studies  | 3 | 2019 |
| Malek Alharafsheh, Alaa Harahsheh, Salman Abu Lehyeh | The Impact Of Entrepreneurs Characteristics Of Private Jordanian Universities Leaders On Strategic Performance: The Mediating Role Of Strategic Planning | International Journal Of Scientific & Technology Research | 10 | 2021 |
| Lehyeh, M Alharafsheh, E Ahmed, M Alzghoul, DA Alnawafleh | Knowledge Management and its Impact on the Organizational Learning: An Experimental Study | Ilkogretim Online  | 20 | 2021 |
| Salman Abu Lehyeh, Malek Alharafsheh, Mahmoud Alhhizzawi | Understanding the Impact of knowledge Management on Marketing in Jordan | PalArch Journal of Archaeology of Egypt/Egyptology | 18 | 2021 |
| Salman Abu Lehyeh | corporate social responsibility leads to archive corporate social goals: theoretical and managerial discussion | Academy of entrepreneurship journal | 27 | 2021 |
| Salman Abu Lehyeh et al | The Effects of Total Quality Management Practices on Strategic Performance Using the BSC Methodology: The Mediating Role of Knowledge Sharing | Academy of strategic management journal |  | 2021 |

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| **Conference** |
| Date | Country | Conference | Title | Author |
| 2016 | Amman/Jordan | Faculty of Business | Human capital in organization era | Salman Abu Lehyeh |
| 2018 | Amman/Jordan | Faculty of Business | Road Map Of Sustainable development  | Salman Abu Lehyeh |
| 2018 | Amman/Jordan | Faculty of Business | Road Map Of Sustainable development | Salman Abu Lehyeh |
| 2018 | Amman/Jordan | Faculty of Business | Road Map Of Sustainable development | Salman Abu Lehyeh |

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| **Books** |  |  |  |  |
| Author/s(In Order) | Title | Publisher | Edition | Date |
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| **Memberships OF Scientific and professional societies** |
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| **university Committees**1. quality committee 2. students disciplinary committee3. students affairs committee 4. library committee5. course equlevancy committee 6. Effectiveness committee  |

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| **Workshops Attended** |
| 1. e-learning2. Exams 3. Course file4. Courses planning and Courses learning outcomes 5. Problems and issue of scientific research  |
| **Workshops Offered** |
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| **Research interests** |
| 1. Customer Relationship Management (CRM)
2. Customer Satisfaction
3. Organization Learning
4. Marketing.
5. Human Resource Management.

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| **Languages** |
| 1. Arabic
2. English
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| **Other Community activities** |
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| **Awards received** |
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| **Graduate Students Supervision** |
| Student Name | Thesis Title |
| 1. Taher Al Raheafa
2. Abed Al Slehat
3. Esra Al Talhoni
4. Ala Al Jarabaa
5. Saed Al Hosani
6. Asad Al Qlhati
7. Leath Bani Hamdan
8. Yazen Al Meharat
 |
| **References** |
| 1. Mohammad Al Kassasba 0777407226
2. Aktim Al Sarira 0799046606
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