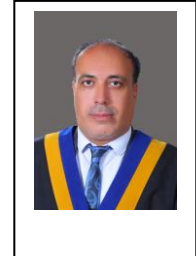


Date: 14-4-2025



## CURRICULUM VITAE

### PERSONAL INFORMATION

Faculty Member Name: Salman Mohammad Salman Abu lehyeh  
Academic Rank: Associate professor  
College: Business Administration  
Department: Business  
Nationality: Jordanian  
Address: Jordan- Jarash  
Phone No: 00962788068993  
E-mail: [salman-m-s@aau.edu.jo](mailto:salman-m-s@aau.edu.jo)

### ACADEMIC QUALIFICATIONS

Degrees with fields, institution, and date

- B.S. in program Business Administration, Jarash university, year of 1999.
- M.Sc. in program Business Administration, Juba university, year of 2001.

Project / theses title: Marketing Mix

- Ph.D. in program of Business Administration, Suez Canal university, year of 2011.

Dissertation title: The Impact Information Technology increase efficiency on Customer Relationship Management in Jordanians Banks .

### ACADEMIC EXPERIENCE

- Duration: 13 years
- University: Amman Arab University
- Academic Rank: Associate professor
- Date the rank was 10/2012
- The body granting the rank:
- College:
- Country:

### NON-ACADEMIC EXPERIENCE

- Duration: 5 years
- Institution: Ministry of Justice,
- Company, Badyat Al Kheir Company.

دائرة الموارد البشرية  
Human Resources Department

- Department: Planning and Institutional Development, Information Systems, Sales.
- Country: Jordan,

#### CERTIFICATIONS OR PROFESSIONAL REGISTRATIONS

- Leadership Preparation Course
- Course in Preparing, Monitoring and Evaluating Operational Plans Certificate in Preparing Statistical Reports
- Course in Quality Management
- Course in Project Management
- Course in E-Services and E-Government
- Course in Code of Conduct
- Course in Individual Performance Evaluation
- New Employee Training Program Course
- English courses
- Computer courses

#### CURRENT MEMBERSHIP IN PROFESSIONAL ORGANIZATIONS

- 

#### HONORS AND AWARDS

- None

#### SERVICE ACTIVITIES

- Participation in the digital transformation project.
- Head of the e-learning integration committee.

#### THE MOST IMPORTANT PUBLICATIONS IN LAST FIVE YEARS

|      |   |   |
|------|---|---|
| 2000 | Understanding the Impact of Knowledge Management on Marketing in Jordan : Excellence Perspective  | 1 |
| 2021 | <u>The Impact Of Entrepreneurs Characteristics Of Private Jordanian Universities Leaders On Strategic Performance: The Mediating Role Of Strategic Planning</u> | 2 |
| 2021 | <u>Knowledge Management and its Impact on the Organizational Learning: An Experimental Study</u>  | 3 |
| 2022 | corporate social responsibility leads to archive corporate social goals: theoretical and managerial discussion  | 4 |
| 2021 | The Effects of Total Quality Management Practices on Strategic Performance Using the BSC Methodology: The Mediating Role of Knowledge Sharing                   | 5 |
| 2022 | Digital supply chain adoption : An empirical result from food industry  | 6 |
| 2022 | Relationships between human resource management practices employee satisfaction service quality and employee service behavior in the hotel industry             | 7 |

دائرة الموارد البشرية  
Human Resources Department

|      |   |   |
|------|---|---|
| 2024 | The Effect of Job Enrichment on Organizational Citizenship Behaviors in Jordanian Industrial Companies  | 8 |
| 2024 | <u>Exploring the moderating role of green human resources and green climate: The impact of corporate social responsibility on environmental performance</u> | 9 |
| 2024 | Servant leadership and employee well-being: Mediating role of job burnout, role overload, and anxiety in the Jordanian hospitality Sector                   | 0 |
| 2024 | The interplay of mindfulness in mitigating the effects of workplace ostracism on knowledge sharing: Insights from Jordanian private hospitals”              | 1 |

#### INSTITUTIONAL PROFESSIONAL DEVELOPMENT ACTIVITIES IN THE LAST FIVE YEARS

- Participate in organizing volunteer events with charitable associations or non-profit organizations.

#### RESEARCH LINK (Scopus and Google Scholar)

|                 |   |
|-----------------|---|
| ORCID:          | <a href="https://orcid.org/0000-0002-4395-5339">https://orcid.org/0000-0002-4395-5339</a>   |
| LinkedIn:       | <a href="https://www.linkedin.com/in/yousef-arabiat-68baaa12">https://www.linkedin.com/in/yousef-arabiat-68baaa12</a>                           |
| Google Scholar: | <a href="https://scholar.google.com/citations?hl=ar&amp;user=LsawYAwAAAAJ">https://scholar.google.com/citations?hl=ar&amp;user=LsawYAwAAAAJ</a> |
| Researchgate    | <a href="https://www.researchgate.net/profile/Yousef-Alarabiat-2">https://www.researchgate.net/profile/Yousef-Alarabiat-2</a>                   |
| Scopus          | <a href="https://www.scopus.com/authid/detail.uri?authorId=57982362000">https://www.scopus.com/authid/detail.uri?authorId=57982362000</a>       |

#### LANGUAGES

- Arabic
- English